



Merchants Fleet Management

Construction companies benefit from closed-end vehicle leasing.

Some call it a closed-end lease, others a walk-away or fixed-price lease. We find it an excellent option for fleets looking to maximize cost controls while minimizing risks. With a Merchants closed-end lease, you will always know what's coming.

THE CHALLENGE

Successfully bidding on major construction and engineering projects requires estimating all your costs up front. A large international consulting and engineering company with a fleet of more than 100 vehicles nationwide was looking for a fleet leasing company that could help them understand all of the costs associated with vehicle leasing, especially their maintenance costs.

THE MERCHANTS SOLUTION

Merchants' unique closed-end lease with full maintenance was perfect for them. We were able to offer a nationwide maintenance program with nationally known companies and reduce their costs through our National Account pricing. We rolled in their insurance, registration and graphics costs to complete the package, and our turnkey solution fit their needs perfectly.

THE RESULT

Now they know their leasing and maintenance costs not only month to month but also for the entire life of their leases, which makes their bidding process much easier. This gives them a competitive edge since their costs are predictable—

the risk is gone, and they can focus on their clients' needs.

Our closed-end vehicle lease eliminates price volatility in the marketplace with predictable expenses and cash flows for the term of the lease. There's no need to worry about rate fluctuations or seasonal resale influences.

A Merchants' closed-end vehicle lease provides you with:

- The flexibility of including or pooling excess mileage and wear and tear costs into our closed-end lease structures so that you won't have to worry about end-of-lease considerations.
- All you do is walk away with Merchants' custom cost-effective, closed-end lease product.

Types of closed-end vehicle lease options we offer:

- Fixed interest rates with no payment variations
- Specified lease terms that keep your fleet committed to low operating costs
- End-of-lease walk-away terms with no residual risk
- Potential lowest cost option depending on market resale condition

Plus, when you add our extensive fleet management services, you have the most rock-solid fleet program anywhere—on and off the road.

Merchants Fleet Management
Short-Term Leasing
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603-669-2031
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THE VEHICLES
YOU NEED.
ON TIME.
ON BUDGET.
ON YOUR TERMS.



PROJECT-BASED VEHICLE LEASING

- FLEXIBLE TERMS STARTING AT TWO MONTHS
- QUICK RESPONSE, QUICK TURNAROUND AND PROMPT DELIVERY
- CUSTOM MILEAGE OPTIONS
- NO MAINTENANCE WORRIES



A WIDE SELECTION OF LIGHT-, MEDIUM- OR HEAVY-DUTY TRUCKS, AND VANS

The success of your site project often depends on your ability to deploy the right vehicles for the job—whenever, wherever and for however long you need them. At Merchants, we can customize a vehicle plan so you know you'll always have access to the vehicles you depend on, while working within your budget. Count on us to keep your operations running smoothly.

MERCHANTS
FLEET MANAGEMENT

SHORT TERM
LEASING

CONTACT US FOR A FREE QUOTE
1.800.288.6999
merchantsfleetmanagement.com